

**Hlynov Bank  
Consolidated Financial Statements  
and Independent Auditors' Report**

**31 December 2006**

**Hlynov Bank**  
**Consolidated Financial Statements and Independent Auditors' Report**

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**STATEMENT OF MANAGEMENT RESPONSIBILITIES**

Management has prepared and is responsible for the consolidated financial statements and related notes of Hlynov Bank and its subsidiary ("the Group"). They have been prepared in accordance with International Financial Reporting Standards ("IFRS") and necessarily include amounts based on judgements and estimates by management.

The Group maintains internal accounting control systems and related policies and procedures designed to provide reasonable assurance that assets are safeguarded, that transactions are executed in accordance with management's authorisation and properly recorded, and that accounting records may be relied upon for the preparation of financial statements and other financial information. The system contains self-monitoring mechanisms that allow management to be reasonably confident that controls, as well as the Group's administrative procedures and internal reporting requirements operate effectively. There are inherent limitations in the effectiveness of any system of internal control, including the possibility of human error or the circumvention or overriding of controls. Accordingly, even an effective internal control system can provide only reasonable assurance with respect to financial statement preparation.

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Popov N.V.  
Chairman of the Board

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Anisimova G.N.  
Chief Accountant

28 April 2007

**INDEPENDENT AUDITORS' REPORT**

To the Shareholders and Board of Directors of Hlynov Bank and its subsidiary ('the Group')

Report on the financial statements

We have audited the accompanying financial statements of the Group which comprise the consolidated balance sheet as at 31 December 2006, and the consolidated income statement, consolidated statement of changes in equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of 31 December 2006, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

OOO Moore Stephens  
38 Stremyanny Pereulok  
Moscow  
113093

28 April 2007

**Hlynov Bank**  
**Consolidated Balance Sheet as at 31 December 2006**  
*(in thousands of Russian Roubles)*

	<u>Notes</u>	<u>2006</u>	<u>2005</u>
<b>Assets</b>			
Cash and Cash Equivalents	4	606,693	273,177
Mandatory balances with the CBRF	5	36,394	25,709
Due from Banks	6	30,000	173,486
Securities – at fair value through profit or loss	7	112,276	168,707
Loans and advances to customers	8	1,817,052	994,617
Net investment in finance lease	9	29,995	15,131
Accrued interest income and other assets	10	12,671	3,073
Property, plant and equipment	11	141,379	95,789
<b>Total assets</b>		<b><u>2,786,460</u></b>	<b><u>1,749,689</u></b>
<b>Liabilities</b>			
Due to Banks	12	48,353	40,000
Customer accounts	13	2,243,791	1,432,122
Debt securities issued	14	54,144	42,708
Deferred tax liability	15	17,911	6,886
Other liabilities	16	12,251	2,018
<b>Total liabilities</b>		<b><u>2,376,450</u></b>	<b><u>1,523,734</u></b>
<b>Equity</b>			
Share capital	17	247,198	172,198
Retained earnings		125,526	44,120
Revaluation reserve		37,286	10,350
		<b><u>410,010</u></b>	<b><u>226,668</u></b>
<b>Minority interest</b>		<b><u>-</u></b>	<b><u>(713)</u></b>
<b>Total liabilities and equity</b>		<b><u>2,786,460</u></b>	<b><u>1,749,689</u></b>
<b>Credit related commitments</b>	18	<b><u>125,307</u></b>	<b><u>54,183</u></b>

**Signed and authorized for release on behalf of the Board of the Bank on 28 April 2007**

Popov N.V.  
Chairman of the Board

Anisimova G.N.  
Chief Accountant

**Hlynov Bank**  
**Consolidated Statement of Income for the year ended 31 December 2006**  
*(in thousands of Russian Roubles)*

	<u>Notes</u>	<u>2006</u>	<u>2005</u>
<b>Interest income</b>			
Loans and advances to legal entities		187,747	125,559
Loans and advances to individuals		37,054	5,293
Investments in lease		6,203	7,517
Securities		11,537	9,466
Due from banks		4,419	4,564
		<b>246,960</b>	<b>152,399</b>
<b>Interest expense</b>			
Term deposits of individuals		(83,370)	(57,396)
Term deposits of legal entities		(1,153)	(937)
Bills of exchange		(8,131)	(1,540)
Current or settlement accounts		(12,133)	(8,188)
Term deposits of banks		(4,653)	(1,631)
		<b>(109,440)</b>	<b>(69,692)</b>
<b>Net interest income</b>		<b>137,520</b>	<b>82,707</b>
Allowance for impairment on loans and advances	20	(31,451)	(2,160)
<b>Net interest income after allowance for losses</b>		<b>106,069</b>	<b>80,547</b>
Gains less losses from securities	21	17,380	8,703
Gains less losses from foreign currencies		3,986	3,107
Foreign exchange translation (losses) / gains		(1,101)	495
Net loss from disposal of property plant and equipment		(7)	-
Net fee and commission income	22	129,413	82,368
Other operating income		17,677	1,829
<b>Operating income</b>		<b>273,417</b>	<b>177,049</b>
Salaries	23	(65,797)	(48,813)
Administration and other operating costs	23	(44,459)	(34,255)
Depreciation and amortisation		(9,559)	(6,186)
<b>Administrative expenses</b>		<b>(119,815)</b>	<b>(89,254)</b>
Value transfer on loans issued at less than commercial rates		(741)	-
<b>Profit before tax</b>		<b>152,861</b>	<b>87,795</b>
Profit tax expense		(33,955)	(23,128)
<b>Profit for the period</b>		<b>118,906</b>	<b>64,667</b>

**Hlynov Bank**  
**Consolidated Statement of Cash Flows for the Year Ended 31 December 2006**  
*(in thousands of Russian Roubles)*

	<u>Notes</u>	<u>2006</u>	<u>2005</u>
<b>Cash flows from operating activities</b>			
Interest received		232,950	148,557
Interest paid		(107,764)	(68,961)
Income from securities		11,723	13,413
Income from trading in foreign currencies		3,986	3,107
Fees and commissions received		136,115	86,327
Fees and commissions paid		(6,702)	(3,932)
Other operating income received		17,677	3,451
Other operating expenses paid		(97,112)	(84,612)
Income tax paid		(22,929)	(16,892)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>		<b>167,944</b>	<b>80,458</b>
<i>Net (increase)/decrease in operating assets</i>			
Mandatory reserve with the Central Bank		(10,685)	(5,568)
Securities		56,910	(67,852)
Due from banks		143,486	(115,385)
Loans and advances to customers		(866,509)	(410,629)
Net investments in finance lease		(14,864)	(12,912)
Other assets		557	3,556
<i>Net increase/(decrease) in operating liabilities</i>			
Amounts due to credit institutions		8,353	40,000
Amounts due to customers		811,669	562,045
Bills of exchange		11,436	26,029
Other liabilities		11,909	(5,344)
<b>Net cash from operating activities</b>		<b>320,206</b>	<b>94,398</b>
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment		(29,540)	(35,011)
Income from disposals of property, plant and equipment		6,451	7,780
<b>Net cash used in investing activities</b>		<b>(23,089)</b>	<b>(27,231)</b>
<b>Cash flows from financing activities</b>			
Proceeds from share issue		45,000	13,500
Dividends paid		(7,500)	(10,500)
<b>Net cash used in financing activities</b>		<b>37,500</b>	<b>3,000</b>
<b>Effect of exchange rate changes</b>		<b>(1,101)</b>	<b>495</b>
<b>Net increase in cash and cash equivalents</b>		<b>333,516</b>	<b>70,662</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>4</b>	<b>273,177</b>	<b>202,515</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>4</b>	<b>606,693</b>	<b>273,177</b>

**Hlynov Bank**  
**Consolidated Statement of Changes in equity**  
**for the year ended 31 December 2006**  
**(in thousands of Russian Roubles)**

	Share capital	Revaluation reserve	Retained earnings	Total equity	Minority interest	Total equity of Group
<b>31 December 2004</b>	<b>127,198</b>	<b>10,603</b>	<b>20,775</b>	<b>158,576</b>	<b>(35)</b>	<b>158,541</b>
Net profit for the period	-	-	65,345	<b>65,345</b>	(678)	<b>64,667</b>
Dividends declared	-	-	(10,500)	<b>(10,500)</b>	-	<b>(10,500)</b>
Shares issued at par value	13,500	-	-	<b>13,500</b>	-	<b>13,500</b>
Capitalisation of shares	31,500	-	(31,500)	-	-	-
Deferred tax	-	79	-	<b>79</b>	-	<b>79</b>
Depreciation of revalued assets	-	(332)	-	<b>(332)</b>	-	<b>(332)</b>
<b>31 December 2005</b>	<b>172,198</b>	<b>10,350</b>	<b>44,120</b>	<b>226,668</b>	<b>(713)</b>	<b>225,955</b>
Net profit for the period	-	-	118,906	<b>118,906</b>	<b>713</b>	<b>119,619</b>
Dividends declared	-	-	(7,500)	<b>(7,500)</b>	-	<b>(7,500)</b>
Shares issued at par value	45,000	-	-	<b>45,000</b>	-	<b>45,000</b>
Capitalisation of shares	30,000	-	(30,000)	-	-	-
Revaluation of fixed assets	-	26,936	-	<b>26,936</b>	-	<b>26,936</b>
<b>31 December 2006</b>	<b>247,198</b>	<b>37,286</b>	<b>125,526</b>	<b>410,010</b>	<b>-</b>	<b>410,010</b>

In accordance with Russian law on banking activity, the Group must use financial statements prepared under Russian accounting standards as the basis for calculating distributable profit for an accounting period. This may be used to pay dividends or transferred to reserves.

Under Russian accounting standards as at 31 December 2006 the Bank had RUR 59,030 (2005: RUR 43,394) in respect of distributable reserves.



**Hlynov Bank**  
**Notes to the Consolidated Financial Statements - 31 December 2006**  
**(in thousands of Russian Roubles)**

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**1. Principal Activities**

These consolidated financial statements comprised the accounts of Hlynov Bank and its subsidiary (together "the Group"). Hlynov Bank ("the Bank") was registered with the Central Bank of the Russian Federation ("CBRF") under the name "Kirovcoopbank" on 06 March 1990, and in 1991 the Bank was renamed Hlynov Bank.

The Bank has CBRF license number 254, which was issued on 24 February 2000, to conduct banking operations in Russian Roubles ("RUR") and in hard currency, and a licence to conduct banking operations with individuals in RUR and hard currency. Since 21 September 2004 the Bank has been a member of the State Deposit Insurance system. The Bank also has licenses from the Federal Commission for the Securities Market allowing it to carry out depository functions, act as broker and dealer and provide services in managing securities.

The principal activity of the Bank is to provide banking services to the public and legal entities in the Kirov district.

The structure of the Bank comprises a central office, which is also the registered office, at 40 Yritskogo street, Kirov, Russian Federation, plus 9 supplementary offices and 5 cash exchange offices.

In the opinion of the directors, due to the structure and nature of shareholdings, which are detailed in note 17, there is no ultimate controlling party.

The Bank owns OOO "Leasing-Hlynov" a company that was acquired in 2004. It is focused on providing finance lease services to corporate customers.

**2. Basis of Presentation**

**a) General**

The accompanying consolidated financial statements have been prepared in order to present the financial position and the results of operations of the Group in accordance with International Financial Reporting Standards ("IFRS") which comprise standards and interpretations approved by the International Accounting Standards Board, and International Accounting Standards ("IAS") and Standing Interpretations Committee interpretations ("SIC") approved by the International Accounting Standards Committee that remain in effect.

These consolidated financial statements are presented and rounded to thousands of RUR unless otherwise indicated. The Rouble is utilised as the majority of the Group's transactions are denominated, measured, or funded in RUR, hence it is both the functional and reporting currency. Transactions in other currencies are treated as transactions in foreign currencies.

**b) Use of estimates**

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expense. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Although these are based on management's best knowledge of current events and actions, actual results ultimately may differ from these estimates. The most significant estimates and assumptions relate to management's estimate of the allowance for loan impairment.

**Hlynov Bank**  
**Notes to the Consolidated Financial Statements - 31 December 2006**  
**(in thousands of Russian Roubles)**

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**Basis of Presentation (continued)**

*Impairment losses on loans to customers*

The Bank reviews loans to customers on a quarterly basis for evidence of impairment. Such evidence would include late payments of capital or interest or negative financial information about the borrower. Material loans are reviewed individually and others are reviewed on a portfolio basis by counterparty industry type and geographical location. When an impairment is required to be recognised it is based for individually material loans on managements estimate of the future cashflows arising from the loan. This is based on their knowledge and experience of the counterparty, its industry and location. For portfolio based impairment the estimate is based wherever possible on observable data such as CBRF statistics including industry arrears statistics by industry and region.

The amount of impairment loss is calculated as the difference between the loan's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the loan's original effective interest rate. The aggregate of the allowances made during the year is charged against profit for the year.

*Impairment losses on receivable other than loans*

The Bank reviews all its receivables to assess impairment on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from an asset. Management uses estimates based on their knowledge and experience to determine both the amount and timing of future cash flows

*Fair values*

For assets and liabilities carried at fair value the Bank applies market bid prices where these are available. Where they are not available it uses valuation techniques or as a last resort estimates.

*Related party transactions*

In the normal course of business the Bank enters into transaction with related parties. These transactions are predominantly priced at market rates. Judgement is applied in determining if transactions are priced at market or non market rates where there is no active market for such transactions. The basis for judgement is the pricing of similar types of transactions with non related parties and effective interest rate analysis.

*Depreciation*

The Bank charges depreciation based on the estimated useful life of its fixed assets. These estimates are based on Managements knowledge of assets and the use to which they are put. Estimates of useful lives are reviewed on an annual basis.

The allowances for impairment of financial assets and provisions in the accompanying consolidated financial statements have been determined on the basis of existing economic and political conditions. The Group is not in a position to predict what changes in conditions will take place in the Russian Federation and what effect such changes might have on the adequacy of the allowances for impairment of financial assets and provisions in future periods.

**c) Adoption of new and revised International Financial Reporting Standards**

During 2006 the Group changed its accounting policies as a result of new or revised Standards that are relevant to its operations and effective for periods beginning on or after 1 January 2006. The following changes had in impact on the Group's financial position or results of operations, or resulted in changes in classification or increased disclosures:

Application of IAS 39 "Financial Instruments: Recognition and Measurement" (revised 2005) has resulted in accounting for guarantees previously shown off-balance sheet.

There has been no change in Standards in 2006 which is considered to have an impact on the consolidated financial statements of the Group. There was no impact on opening retained earnings as at 1 January 2005 from the adoption of the above standard.

**Hlynov Bank**  
**Notes to the Consolidated Financial Statements - 31 December 2006**  
**(in thousands of Russian Roubles)**

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**Basis of Presentation (continued)**

**d) Standards, interpretations and amendments that are not yet effective**

Following the issue of IFRS 7, the IASB has announced that no new standards will come into force until 2009. This statement does not apply to IFRICs and minor amendments to standards. At the date of authorisation of these financial statements, the following Standards and Interpretations were in issue but not yet effective:

*IFRS 7 "Financial Instruments: Disclosures"*

*IFRIC 9 "Reassessment of Embedded Derivatives"*

*IFRIC 10 "Interim Financial Reporting and Impairment"*

*IFRIC 11 "IFRS 2—Group and Treasury Share Transactions"*

*IFRIC 12 "Service Concession Arrangements"*

*IFRIC D13 "Service Concession Arrangements – the Financial Asset model"*

*IFRIC D14 "Service Concession Arrangements – the Intangible Asset model"*

IFRS 7 introduces new disclosures to improve the information about financial instruments. It requires the disclosure of qualitative and quantitative information about exposure to risks arising from financial instruments, including specific minimum disclosures about credit risk, liquidity risk and market risk, including sensitivity analysis to market risk. It replaces *IAS 30 "Disclosures in the Financial Statements of Banks and Similar Financial Institutions"*, and disclosure requirements in *IAS 32 "Financial Instruments: Disclosure and Presentation"*. It is applicable to all entities that report under IFRS.

In August 2005 amendments have been also introduced to IAS 1 requiring disclosures about entity's objectives, policies and processes for managing capital, as quantitative data about what the entity regards as capital and compliance with capital requirements. The Group has assessed the impact of IFRS 7 and the amendment to IAS 1 and concluded that the main additional disclosures will be the sensitivity analysis to market risk and the capital disclosures required by the amendment of IAS 1.

The Group will apply IFRS 7 and the amendment to IAS 1 from the annual period beginning 1 January 2007. IFRIC 9 provides guidance on whether embedded derivatives should be re-assessed and when evaluation should take place on initial application of IAS 39. The Group believes that this IFRIC 9 should not have a significant impact on the consolidated financial statements as it does not generally deal with embedded derivatives.

The Group will apply this amendment from the annual period beginning 1 January 2007. The Group believes that IFRICs 10 to D14 will not have a significant impact on the consolidated financial statements.

**e) Inflation accounting**

In the opinion of management, effective from 1 January 2003, the Russian Federation no longer meets the criteria of IAS 29 "Financial Reporting in Hyperinflationary Economies", and therefore, the Group ceased applying IAS 29 to current periods and only recognised the cumulative impact of inflation indexing on non-monetary elements of the financial statements through 31 December 2001. Consequently, monetary items and results of operations as of and for the years ended 31 December 2002 and all subsequent years are reported at actual, nominal amounts.

Non-monetary assets and liabilities acquired prior to 31 December 2002, and share capital transactions occurring before 31 December 2002 were restated by applying the relevant inflation factors to the historical cost ("restated cost") through 31 December 2002. Gains or losses on subsequent disposals are recognised based on the restated cost of the non-monetary assets and liabilities.

### **3. Significant Accounting Policies**

#### **a) Consolidation**

A subsidiary is defined as an entity over which the Group has the power to govern the financial and operating policies. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. It is de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiary by the Group. The cost of an acquisition is measured as the fair value of the net assets acquired plus costs directly attributable to the acquisition. The excess of the cost of acquisition over the fair value of the Group's share of the net assets acquired is recorded as goodwill. Inter-company balances and transactions, including unrealised gains and losses on transactions between group companies, are eliminated.

Accounting policies of subsidiary have been changed where necessary to ensure consistency with the policies adopted by the Group.

As at 31 December 2006 and 2005, the group had no associated companies, those being entities over which the Group might have had significant influence but not control.

#### **b) Recognition of Financial Instruments**

The Group recognises financial assets and liabilities on its balance sheet when, and only when, it becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are recognised using trade date accounting.

Consolidated financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

Financial assets and liabilities are initially recognised at cost, which is the fair value of consideration given or received, respectively, including or net of any transaction costs incurred, respectively. Any gain or loss at initial recognition is recognised in the current period's income statement. The accounting policies for subsequent re-measurement of these items are disclosed in the respective accounting policies set out below.

#### **c) Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand, amounts due from the CBRF, excluding mandatory reserves, and due from credit institutions that mature within one day of the date of origination and are free from contractual encumbrances.

#### **d) Mandatory Balances with the Central Bank of the Russian Federation ("CBRF")**

Mandatory balances represent mandatory reserve assets which are not available to finance the Group's day to day operations and hence are not considered as part of cash and cash equivalents for the purposes of the cash flow statement.

#### **e) Amounts Due from Credit Institutions**

In the normal course of business, the Group maintains current accounts or deposits for various periods of time with other banks. Amounts due from credit institutions with a fixed maturity term are subsequently measured at amortized cost using the effective interest method. Those that do not have fixed maturities are carried at cost. Amounts due from credit institutions are carried net of any allowance for impairment.

**Significant Accounting Policies (continued)**

**f) Securities Measured at Fair Value Through Profit and Loss (“FVPL”)**

FVPL securities are securities which were either acquired for generating a profit from short-term fluctuations in price or dealer’s margin, or are securities included in a portfolio in which a pattern of short-term holding exists. FVPL securities are initially recognised at fair value and subsequently re-measured at fair value. The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm’s length market transactions, reference to the current market value of another instrument, which is substantially the same and discounted cash flow analysis.

All related realised and unrealised gains or losses are recorded within net gains or losses from trading activities in the income statement for the period in which the change occurs. Interest earned on trading securities is reflected in the income statement as interest income on securities. All purchases and sales of FVPL securities that require delivery within the time frame established by regulation or market convention (“regular way” purchases and sales) are recognised at trade date, which is the date when the property is effectively transferred.

**g) Securities Available for Sale (“AFS”)**

AFS securities are securities that management intends to hold for an indefinite period of time, which may be sold in response to liquidity policy or changes in financial market conditions. Management initially determines the classification of its securities at the time they are purchased and this assessment is regularly reviewed. Investment securities available for sale are initially recognised at cost (which includes transaction costs). Securities AFS are subsequently valued at market value with gains and losses taken through the statement of changes in shareholders equity except for losses arising from impairment. When a decline in fair value of AFS securities has been recognised in equity and there is evidence of impairment the cumulative loss that has been recognised in equity is removed from equity and recognised in the profit or loss. Impairment losses recognised in this way for equity instruments are not reversed through profit or loss.

In exceptional cases when market value is not available they are carried at fair value as assessed by management. All regular way purchases and sales of investment securities available for sale are recognised at trade date, which is the date when property is effectively transferred. All other purchases and sales are recognised as derivative forward transactions until settlement.

**h) Sale and Repurchase Agreements**

Sale and repurchase (“repo”) agreements are treated as secured financing transactions. Securities sold under sale and repurchase agreements are included in securities. The corresponding liability is presented under due to banks, amounts due to customers or other liabilities as appropriate. Securities purchased under agreements to resell (“reverse repo”) are recorded as due from banks, loans to customers or other assets as appropriate. The differences between the sale and repurchase prices are treated as interest and accrued over the life of the repo agreement using the effective yield method.

**i) Promissory Notes Purchased**

Promissory notes purchased are included in securities, due from credit institutions or in loans and advances to customers, depending on their substance and are recorded and subsequently remeasured and accounted in accordance with the accounting policies for these categories of assets.

**Hlynov Bank**  
**Notes to the Consolidated Financial Statements - 31 December 2006**  
**(in thousands of Russian Roubles)**

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**Significant Accounting Policies (continued)**

***j) Loans and Advances to Customers***

Loans are stated at underlying amortised cost, net of allowances for impairment. Amortised cost is calculated as the amount outstanding after amortisation of the premium or discount over fair value arising at initial recognition using the effective interest method.

A loan or portfolio of loans is considered impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the loan or loans (a 'loss event'), that loss event (or events) has an impact on the estimated future cash flows that will be generated by the loan or portfolio of loans and that loss can be reliably estimated. Whether objective evidence of impairment exists is considered individually for loans that are individually significant, and individually or collectively for loans that are not individually significant. Should no objective evidence of impairment exist for an individually assessed loan, whether significant or not, the loan is included in a portfolio of loans with similar credit risk characteristics and is collectively assessed for impairment.

The amount of impairment loss is calculated as the difference between the loan's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the loan's original effective interest rate. The aggregate of the allowances made during the year is charged against profit for the year.

Loans and advances which cannot be recovered are written off and charged against the allowance for impairment loss. Such loans are written off after all necessary legal procedures have been completed and the amount of the loss is finally determined.

Where loans are made at rates of interest below the normal commercial rate, loans are discounted to fair value based on market rates of interest. The financial impact of this write down is shown as a separate item on the face of the statement of income. Any subsequent upward revaluation passes through the statement of income as interest. Such transactions are largely entered into with related parties. They may also be undertaken for marketing or other purposes.

***k) Allowances for Impairment of Financial Assets***

The Group establishes allowances for impairment of other financial assets on the same basis as that used for loans to customers as described in note 2b.

***l) Financial Guarantee Contracts***

As a result of the amendment to IAS 39 issued in 2005, potential liabilities arising under such contracts are now recognised on the balance Sheet. They are initially recognised at fair value which is measured by reference to consideration received in respect of the contract unless it has been issued at non market rates.

The potential liability is then amortised on a straight line basis by reference to time to maturity as this represents the reduction in potential liability remaining.

Assessments of counterparties are conducted on a regular basis on a similar basis to that used to assess whether loans are impaired as described in note 2b. When impairment equivalent events are noted the fair value of the guarantee contract is re-assessed by reference to the provisions of IAS 37.

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**Significant Accounting Policies (continued)**

**m) Property, Plant and Equipment**

Premises are stated in the balance sheet at their revalued amounts, being the fair value at the date of revaluation, as assessed by management based on appraisals of market value undertaken by professional valuers, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair values at the balance sheet date.

Any revaluation increase arising on the revaluation of such premises is credited to the property revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense, in which case the increase is credited to the income statement to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of such buildings is charged as an expense to the extent that it exceeds the balance, if any, held in the properties revaluation reserve relating to a previous revaluation of that asset. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the properties revaluation reserve is transferred directly to accumulated profits.

Fixtures and equipment are carried at restated cost less accumulated depreciation and any accumulated impairment for diminution in value. Depreciation on other assets is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Premises	50 - 80
Computer Equipment	3 - 4
Office Equipment	3 - 10
Furniture	3 - 5
Motor Vehicle	3 - 7

The carrying amounts of property and equipment are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed this estimated recoverable amount, assets are written down. Impairment is recognised in the respective period and is included in other operating expenses.

**n) Operating Leases**

Leases of assets under which the risks and rewards of ownership are effectively retained with the lessor are classified as operating leases. Lease payments under operating lease are recognised as expenses on a straight-line basis over the lease term and included into operating expenses.

**o) Finance leases**

When the Group is the lessor gross investment in lease is defined as the minimum lease payments receivable under finance leases, plus any non-guaranteed residual value accruing to the Group. Net investment in lease is recognised as a receivable and is calculated by discounting the gross investment in the lease using the interest rate implicit in the lease. The difference between net and gross investment in lease is recognised as unearned finance income. Such income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return. Lease income is reported as interest income from investments in lease. Net investments in finance leases are carried net of any allowance for impairment

**Significant Accounting Policies (continued)**

**p) Amounts Due to Credit Institutions and to Customers**

Amounts due to credit institutions and to customers are initially recognised in accordance with the recognition of financial instruments provisions of IAS 39 (revised). Subsequently, amounts due are stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the statement of income over the period of the borrowings using the effective interest method.

**q) Debt Securities Issued**

Debt securities issued represent promissory notes issued by the Group. They are accounted for according to the same principles used for amounts due to credit institutions and to customers.

**r) Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made.

**s) Retirement and Other Benefit Obligations**

The Group does not have any pension arrangements separate from the State pension system of the Russian Federation, which requires current contributions by the employer calculated as a percentage of current gross salary payments; such expense is charged in the period the related salaries are earned. In addition, the Group has no post-retirement benefits or significant other compensated benefits requiring accrual.

**t) Share Capital**

Share capital, additional paid-in capital and treasury stock are recognised at restated cost. Share capital contributions made in the form of assets other than cash are stated at their fair value at the date of contribution.

**u) Dividends**

Dividends are recognised as a reduction in shareholders' equity in the period in which they are declared. Dividends declared after the balance sheet dates are disclosed in the subsequent events note. The RAS financial statements of the Group are the basis for profit distribution and other appropriations.

**v) Taxation**

The income tax charge in the statement of income for the year comprises current tax and changes in deferred tax. The current income tax expense is calculated in accordance with the regulations of the Russian Federation. Taxes, other than on income, are recorded within operating expenses.

Deferred income tax is provided, using the balance sheet liability method, for all temporary differences arising between the tax basis of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recorded to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.



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**Significant Accounting Policies (continued)**

**w) Income and Expense Recognition**

Interest income and expense are recognised on an accrual basis calculated using the effective interest method. Interest continues to be accrued on potential bad debts, including those showing objective and actual impairment. Objective evidence includes objective factors such as the loan being overdue in terms of capital and/ or interest. Actual impairment considers the overall cash recovery position of the loan including charging of late payment fees and penalty interest. Any such impairment is then recognised in full through the allowance for impairment on the relevant asset and included in the sums in disclosure note 20. Commissions and other income are recognised when the related transactions are completed. Non-interest expenses are recognised at the time the transaction occurs.

**x) Foreign Currency Translation**

Foreign currency transactions are accounted for at the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Russian Roubles at the official CBRF exchange rates ruling at the balance sheet date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the statement of income as gains less losses from foreign currencies (translation differences). Differences between the contractual exchange rate of a certain transaction and the Central Bank exchange rate on the date of the transaction are included in gains less losses from foreign currencies.

The Group used official CBRF exchange rates at 30 December 2006 (26.3311 RUR to one USD and 34.6965 RUR to one EUR) to translate balances denominated in foreign currencies at the year end. Although different rates were set by CBRF for 31 December 2006 the application of these rates would have no material impact on the financial statements. Rates at 31 December 2005 were 28.7825 RUR to one USD and 34.1850 RUR to one EUR.

**4. Cash and Cash Equivalents**

	<b>2006</b>	<b>2005</b>
Cash on hand	196,230	173,404
Other market placements	7,562	8,680
Cash balances with the CBRF (other than mandatory reserve deposits)	249,333	65,387
Correspondent accounts and overnight deposits with other banks		
Russian Federation	150,799	25,476
Other countries	2,769	230
	<b>606,693</b>	<b>273,177</b>

Geographical and currency analyses of cash and cash equivalents are disclosed in Note 24.

**5. Mandatory balances with the Central Bank of the Russian Federation**

The mandatory balance with the CBRF represents amounts deposited and not available for use in the Group's day to day operations. Credit institutions are required to maintain a non-interest earning cash deposit (mandatory reserve) with the CBRF, the amount of which depends on the level of funds attracted by the credit institution. The Group's ability to withdraw such deposit is significantly restricted by legislation, and therefore such amounts are excluded from cash and cash equivalents.

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**6. Due from Banks**

	<b>2006</b>	<b>2005</b>
Promissory Notes	-	72,697
Interbank loans	30,000	100,789
	<b>30,000</b>	<b>173,486</b>

Geographical and currency and maturity structure of the balances due from banks are detailed in Note 24.

**7. Securities – at fair value through profit or loss**

	<b>2006</b>	<b>2005</b>
Corporate equity securities	3,868	7,194
Government and municipal bonds	-	31,240
Corporate Bonds	20,422	74,905
Bank bonds	10,000	-
Promissory notes	77,986	55,368
	<b>112,276</b>	<b>168,707</b>

Geographical, currency, maturity structure and interest rate analyses of the securities are disclosed in Note 24.

**8. Loans and Advances to Customers**

	<b>2006</b>	<b>2005</b>
Loans and advances to customers - originated	1,783,264	1,039,628
Loans and advances to customers - for resale	124,598	14,348
	<b>1,907,862</b>	<b>1,053,976</b>
Less: Allowance for impairment	(90,810)	(59,359)
	<b>1,817,052</b>	<b>994,617</b>

The amount of collateral received by the Group in respect of its lending operations was RUR 2,293,457 (2005: RUR 1,379,262).

In the course of business the Group sells certain mortgage loans to a Kirov regional real estate company which is providing the program "Dostypnoe Gilie". These loans are therefore held on the balance sheet for a relatively short period of time and have been described as loans and advances to customers for resale in these notes

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**Loans and Advances to Customers (continued)**

In the statement of income for the year ended 31 December 2006 the Group reflected the value transfer on loans granted at less than commercial rates in the amount of RUR 741 (2005: nil).

Movements in the allowance for impairment on loans to customer are disclosed in note 20.

Loans are made principally in the Kirov region in the following industry sectors:

	2006		2005	
	Amount	Impairment	Amount	Impairment
Trade	1,224,019	70,162	741,324	44,124
Individuals	247,072	7,999	45,761	917
Construction	104,692	6,134	80,528	6,813
Agriculture	57,576	3,049	57,155	3,322
Finance	49,000	1,140	63,498	632
Other	45,050	261	6,795	575
Transport	20,171	363	15,361	547
Manufacturing	19,548	511	25,500	2,138
Timber Industry	4,890	434	954	58
Engineering	3,800	76	-	-
Sport	3,000	600	-	-
Energy	1,650	16	1,658	140
Light Industry	1,199	24	1,095	93
Chemical	1,100	30	-	-
Medicine	472	10	-	-
Hotels	25	1	-	-
	<b>1,783,264</b>	<b>90,810</b>	<b>1,039,628</b>	<b>59,359</b>
Loans for resale	124,598	-	14,348	-
	<b>1,907,862</b>	<b>90,810</b>	<b>1,053,976</b>	<b>59,359</b>

Currency, maturity, interest rate analyses of loans customer advances are disclosed in Note 24.

The Group granted loans to the related parties, information is disclosed in Note 25.

**9. Net Investment in Finance Lease**

	2006	2005
<b>Gross investment in finance leases</b>		
(Total minimum lease payments to be received)	38,384	20,743
Less: Unearned finance lease income	(8,389)	(4,232)
	<u>29,995</u>	<u>16,511</u>
Provision on investment in lease	-	(1,380)
	<b><u>29,995</u></b>	<b><u>15,131</u></b>

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**Net Investments in Finance Lease (continued)**

Future minimum lease payments fall due as follows:

	<b>Minimum lease payments</b>	<b>Present value of minimum lease payments</b>
Not later than one year	24,877	18,500
Between one and five years	13,507	11,495
	<b>38,384</b>	<b>29,995</b>

The interest rates implicit in the leases are 39.67% (2005: 51.58%)

**10. Accrued Interest and Other Assets**

	<b>2006</b>	<b>2005</b>
Accrued interest income	7,949	-
Debtors and prepayments	3,101	2,926
Other	1,621	247
	<b>12,671</b>	<b>3,173</b>
Less: Allowance for impairment	-	(100)
	<b>12,671</b>	<b>3,073</b>

Debtors and prepayments include accounts receivable on transactions of credit cards.

Movements in the allowance for impairment of other assets are disclosed in Note 20.

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**11. Property, Plant and Equipment**

	Land	Buildings	Motor Vehicles	Computers and other	Office Equipment and Furniture	Construction in progress	Total
<b>Cost or Valuation</b>							
<b>31 December 2004</b>	<b>169</b>	<b>67,209</b>	<b>1,147</b>	<b>5,475</b>	<b>5,895</b>	<b>1,825</b>	<b>81,720</b>
Additions	3,373	9,216	-	3,983	9,631	11,315	37,518
Disposals	-	(7,939)	-	-	-	(1,543)	(9,482)
<b>31 December 2005</b>	<b>3,542</b>	<b>68,486</b>	<b>1,147</b>	<b>9,458</b>	<b>15,526</b>	<b>11,597</b>	<b>109,756</b>
Additions	-	19,548	1,522	3,515	5,002	25,193	54,780
Disposals	-	(5,596)	(720)	(64)	(43)	(20,536)	(26,959)
Revaluation	-	26,936	-	-	-	-	26,936
<b>31 December 2006</b>	<b>3,542</b>	<b>109,374</b>	<b>1,949</b>	<b>12,909</b>	<b>20,485</b>	<b>16,254</b>	<b>164,513</b>
<b>Depreciation</b>							
<b>31 December 2004</b>	-	(3,885)	(273)	(1,861)	(1,921)	-	(7,940)
Charge for the year	-	(820)	(383)	(2,067)	(2,915)	-	(6,185)
Disposals	-	158	-	-	-	-	158
<b>31 December 2005</b>	-	(4,547)	(656)	(3,928)	(4,836)	-	(13,967)
Charge for the year	-	(832)	(1,046)	(2,642)	(5,039)	-	(9,559)
Disposals	-	2	297	50	43	-	392
<b>31 December 2006</b>	-	(5,377)	(1,405)	(6,520)	(9,832)	-	(23,134)
<b>Net Book Values</b>							
<b>31 December 2006</b>	<b>3,542</b>	<b>103,997</b>	<b>544</b>	<b>6,389</b>	<b>10,653</b>	<b>16,254</b>	<b>141,379</b>
<b>31 December 2005</b>	<b>3,542</b>	<b>63,939</b>	<b>492</b>	<b>5,529</b>	<b>10,690</b>	<b>11,597</b>	<b>95,789</b>

Premises were revalued at 31 December 2006, by independent appraisers to market value by the Kirov branch of "Rostechinventarizacia" on the basis of act of revaluation number ЦБ-0002725 at 27 December 2006.

Fixed assets are insured to the value of RUR 2,100 (2005: RUR 1,210).

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**12. Due to Banks**

	<b>2006</b>	<b>2005</b>
Short-term loans from other banks	47,500	40,000
Vostro accounts with other banks	853	-
	<b>48,353</b>	<b>40,000</b>

57.9% of interbank loans are represented by loans received from OAO "Rossiski Bank Razvitia" with interest rate 10.95%.

Maturity structure and interest rate analysis of amounts due to banks are detailed in note 24.

**13. Customer accounts**

	<b>2006</b>	<b>2005</b>
<b>Individuals</b>		
Current accounts	362,650	33,338
Term deposits	1,026,949	727,533
	<b>1,389,599</b>	<b>760,871</b>
<b>Private enterprises</b>		
Current accounts	752,065	620,849
Term deposits	49,805	12,189
	<b>801,870</b>	<b>633,038</b>
<b>State and budgetary organisations</b>		
Current accounts	52,322	37,913
Term deposits	-	300
	<b>2,243,791</b>	<b>1,432,122</b>

Maturity structure and interest rate analysis of amounts due to customers are detailed in note 24.

Activity types of the Group's Clients with accounts at 31 December 2006 were:

	<b>2006</b>		<b>2005</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Individuals	1,386,586	61.8%	903,527	63.1%
Trade	615,466	27.4%	343,036	24.0%
Building Industry	103,799	4.6%	67,781	4.7%
Industry	35,994	1.6%	16,116	1.1%
Other	32,319	1.4%	28,102	2.0%
Transport & Telecommunication	24,053	1.1%	15,862	1.1%
Insurance	16,016	0.7%	32,995	2.3%
Services	10,219	0.5%	2,369	0.2%
Education	8,633	0.4%	7,298	0.5%
Fuel and Energy	4,627	0.2%	8,200	0.6%
Agriculture	3,135	0.2%	5,832	0.3%
Health Facilities	2,944	0.1%	1,004	0.1%
	<b>2,243,791</b>	<b>100.0%</b>	<b>1,432,122</b>	<b>100.0%</b>

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**14. Debt Securities Issued**

	<b>2006</b>	<b>2005</b>
Promissory notes	54,144	42,708
	<b>54,144</b>	<b>42,708</b>

Debt securities issued are represented entirely by promissory notes denominated in RUR. At 31 December 2006 52% of Promissory Notes were held by two investors.

Maturity structure and interest rate analysis of amounts debt securities issued are detailed in Note 24.

**15. Taxation**

The corporate income tax expense comprises:

	<b>2006</b>	<b>2005</b>
Current tax charge	22,929	17,017
Deferred tax charge relating to the origination and reversal of temporary differences	11,026	6,111
<b>Profit tax charge for the year</b>	<b>33,955</b>	<b>23,128</b>

The income tax rate applicable to the majority of the Group's income was 24% for 2006 and 2005.

The effective income tax rate differs from the statutory income tax rate. A reconciliation of the income tax expense based on statutory rate with actual is as follows:

	<b>2006</b>	<b>2005</b>
<b>Profit before tax</b>	<b>152,861</b>	<b>87,795</b>
Statutory tax rate	24%	24%
Theoretical income tax expense at the statutory rate	36,687	21,070
State securities income at different rates	(250)	(120)
Dividends paid	(168)	-
Non taxable items	(2,314)	2,178
<b>Current tax charge</b>	<b>33,955</b>	<b>23,128</b>

Differences between IFRS and Russian statutory taxation regulations give rise to certain temporary differences between the carrying value of certain assets and liabilities for financial purposes and for income tax purposes. Deferred income tax is calculated on all temporary differences under the balance sheet liability method using a statutory tax rate of 24%.

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**Taxation (continued)**

Deferred tax assets and (liabilities) comprise:

	<u>2006</u>	<u>2005</u>
<b>Tax effect of deductible temporary differences</b>		
Provisions for losses on loans and Promissory Notes	(12,206)	(2,728)
Premises and equipment	(9,316)	(4,023)
Investment in finance lease	6,149	(606)
Debtors and prepayments	3,066	-
Accrued discount on securities	(1,646)	339
Accrued interest income	(769)	38
Debt securities issued	364	10
Other	<u>(3,553)</u>	<u>84</u>
<b>Net deferred tax liability</b>	<b><u>(17,911)</u></b>	<b><u>(6,886)</u></b>

**16. Accrued Interest and Other Liabilities**

	<u>2006</u>	<u>2005</u>
Accounts payable	5,558	269
Operating taxes payable	4,513	1,549
Accrued interest	1,859	-
Dividends payable	221	114
Other	<u>100</u>	<u>86</u>
	<b><u>12,251</u></b>	<b><u>2,018</u></b>

“Other” includes liabilities arising as a result of guarantees issued.

**17. Share Capital**

Statutory capital authorized, issued and fully paid comprises:

	<u>2006</u>			<u>2005</u>		
	Number of shares	Par value	Value	Number of shares	Par value	Value
Common shares	4,500,000	0.05	225,000	3,000,000	0.05	150,000
IAS 29 adjustments			<u>22,198</u>			<u>22,198</u>
			<b><u>247,198</u></b>			<b><u>172,198</u></b>

All ordinary shares have a nominal value of RUR 50 (not thousands) per share, rank equally and carry one vote. Dividends were declared in 2006 at 2.5 RUR (not thousands) per share and in 2005 at 5 RUR (not thousands) per share.

In 2006 the Group increased share capital by issuing 900,000 ordinary shares of nominal value RUR 50 (not thousands) for cash consideration and capitalized 600,000 shares of nominal value RUR 50 (not thousands) by utilising retained earnings. All shares were allocated to investors in their existing proportions.



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**Share Capital (continued)**

Reconciliation of dividends declared and paid is presented below.

	<u>2006</u>	<u>2005</u>
<b>Dividends payable at start of year</b>	114	225
Dividends declared during the year	7,500	10,500
Dividends paid during the year	<u>(7,393)</u>	<u>(10,611)</u>
<b>Dividends payable at end of year</b>	<u>221</u>	<u>114</u>

At 31 December 2006 shareholders of the Group were as follows:

<u>Shareholder</u>	<u>%</u>
OOO"Flagman"	13.4
OOO"Vjatka-Nefteproduct"	7.7
OOO"Class"	6.7
OOO"Strike"	5.8
Individuals with less than 5% each (183)	56.4
Legal entities with less than 5% each (24)	<u>10.0</u>
	<u><b>100.0</b></u>

**18. Commitments and Contingencies**

***Operating Environment***

The Russian economy, while deemed to be of market status beginning in 2002, continues to display certain characteristics consistent with that of a market in transition. These attributes have in the past included higher than normal historic inflation and lack of liquidity in capital markets. The continued success and stability of the Russian economy will be significantly impacted by the government's continued actions with regard to supervisory, legal, and economic reforms.

***Legal***

From time to time and in the normal course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Group.

***Operating lease commitments***

The following are the amounts payable under non cancellable operating leases over the relevant time periods:

	<u>2006</u>	<u>2005</u>
Not later than 1 year	3,800	2,454
Later than 1 year and not later than 5 years	7,614	7,276
Later than 5 years	<u>1,894</u>	<u>1,819</u>
	<u><b>13,308</b></u>	<u><b>11,549</b></u>

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**Commitments and Contingencies**

**Capital commitments**

As of the end of 2006 the Group had not entered into any capital commitments which would require disclosure or recognition in the financial statements. (2005: nil)

**Credit related commitments**

The primary purpose of these instruments is to ensure that funds are available to a customer as required.

With respect to undrawn loan commitments the Group is potentially exposed to loss in an amount equal to the total amount of such commitments. However, the likely amount of loss is less than that, since funding of most commitments are contingent upon certain conditions set out in the loan agreements. Guarantees, which were previously disclosed as credit related commitments are now described in Note 3I.

Credit related commitments comprise:

	<u>2006</u>	<u>2005</u>
Unused limits of overdrafts	81,048	33,950
Undrawn loan commitments	<u>44,259</u>	<u>20,233</u>
	<u><b>125,307</b></u>	<u><b>54,183</b></u>

**Derivatives**

Foreign exchange and other derivative financial instruments are generally traded in an over-the-counter market with professional market counterparties on standardised contractual terms and conditions.

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable and, thus, the aggregate fair values of derivative financial assets and liabilities can fluctuate significantly over time.

As of the end of 2006 the Group had no derivative financial instruments (2005: nil).

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**19. Subsidiary**

As at 31 December 2006 the Bank had one subsidiary OOO "Leasing-Hlynov" a company specialising in the provision of leasing service. As at 31 December 2006 Bank shareholding was 100%, having acquired the remaining 10% held by a third party shareholder in August 2006.

**20. Allowance for Losses and Impairment**

	Due from credit institutions	Loans and advances to customers	Other assets (non interest bearing)	Total
<b>31 December 2004</b>	<b>582</b>	<b>57,199</b>	<b>2,895</b>	<b>60,676</b>
Charge/ (reversal)	(582)	2,160	(2,795)	(1,217)
<b>31 December 2005</b>	<b>-</b>	<b>59,359</b>	<b>100</b>	<b>59,459</b>
Charge / (reversal)	-	31,451	(100)	31,351
<b>31 December 2006</b>	<b>-</b>	<b>90,810</b>	<b>-</b>	<b>90,810</b>

The net allowance for impairment was RUR 31,451 in interest bearing assets and reversal of RUR 100 on non interest bearing assets. (2005: RUR 1,578 and reversal of RUR 2,795 respectively).

Allowances for losses and provisions of assets are deducted from the related assets. In accordance with the Russian legislation, loans may only be written off with the approval of the Shareholders' Council and, in certain cases, with the respective Court decision.

**21. Gains and Losses from Securities**

	<u>2006</u>	<u>2005</u>
Realised on sales and redemptions	15,908	10,667
Fair value adjustments	2,252	(2,365)
Other transactions with securities	(780)	401
	<u>17,380</u>	<u>8,703</u>

**22. Net Fee and Commission Income**

	<u>2006</u>	<u>2005</u>
<b>Income</b>		
Cash operations	78,639	49,777
Settlements and foreign currency exchange transactions	21,549	12,002
Commission from loans to customers	30,872	20,963
Commission from transaction with plastic cards	2,540	1,784
Commission on other operations	2,515	1,801
	<u>136,115</u>	<u>86,327</u>
<b>Expense</b>		
Cash operations	(7)	(14)
Commission on banking service	(1,762)	(1,433)
Settlements and foreign currency exchange transactions	(433)	(311)
Other commissions	(4,500)	(2,201)
	<u>(6,702)</u>	<u>(3,959)</u>
	<u>129,413</u>	<u>82,368</u>

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**23. Salaries, Administration and Other Operating Costs**

	<u>2006</u>	<u>2005</u>
Salaries	55,351	41,296
Social security costs	<u>10,446</u>	<u>7,517</u>
<b>Salaries</b>	<b><u>65,797</u></b>	<b><u>48,813</u></b>
Deposit Insurance system payment	5,958	3,499
Other service commission	5,593	4,938
Taxes other than profit tax	5,240	4,202
Rent	3,063	3,808
Security	2,662	2,059
Stationery	2,375	2,438
Printing	2,105	1,455
Document processing	2,382	1,649
Postage	2,020	1,465
Insurance payments	1,986	507
Related to computers, vehicles and information service	1,737	1,280
Advertising and marketing	1,443	1,268
Maintenance of buildings	1,248	891
Repair of fixed assets	1,030	2,400
Audit fees	581	352
Travel and entertainment expenses	705	302
Software expenses	123	184
Other	<u>4,208</u>	<u>1,558</u>
	<b><u>44,459</u></b>	<b><u>34,255</u></b>

**24. Financial Risk Management**

Management of risk is fundamental to the banking business and is an essential element of the Group's operations. The risk management function within the Group is carried out in respect of financial risks (credit, market, geographical, currency, liquidity and interest rate), operational risks and legal risks. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures to minimise operational and legal risks.

***Credit risk***

The Group is exposed to credit risk which is the risk that a counter party will be unable to pay amounts in full when due. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a continuous basis and subject to quarterly or more frequent reviews.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and principal repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed by obtaining collateral and corporate and personal guarantees.

The maximum credit risk exposure, ignoring the fair value of any collateral, in the event other parties fail to meet their obligations under financial instruments is equal to the carrying value of financial assets as presented in the accompanying financial statements and the disclosed financial commitments.

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**Financial Risk Management (continued)**

Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss as a result of another party to a financial instrument failing to perform in accordance with the terms of the contract. The Group uses the same credit policies in making conditional obligations as it does for on-balance sheet financial instruments through established credit approvals, risk control limits and monitoring procedures.

**Geographical risk**

The geographical concentration of the Group's assets and liabilities as of 31 December 2006 is set out below:

	<u>Russia</u>	<u>OECD</u>	<u>Total</u>
<b>Assets</b>			
Cash and cash equivalents	603,924	2,769	606,693
Mandatory balances with the CBRF	36,394	-	36,394
Due from Banks	30,000	-	30,000
Securities – at fair value through profit or loss	112,276	-	112,276
Loans and advances to customers	1,817,052	-	1,817,052
Net investments in finance lease	29,995	-	29,995
Accrued interest income and other assets	12,671	-	12,671
Property, plant and equipment	141,379	-	141,379
<b>Total assets</b>	<b>2,783,691</b>	<b>2,769</b>	<b>2,786,460</b>
<b>Liabilities</b>			
Amounts due to credit institutions	48,353	-	48,353
Amounts due to customers	2,243,791	-	2,243,791
Debt securities issued	54,144	-	54,144
Accrued interest expense and other liabilities	12,251	-	12,251
Deferred tax	17,911	-	17,911
<b>Total liabilities</b>	<b>2,376,450</b>	<b>-</b>	<b>2,376,450</b>
<b>Net balance sheet position</b>	<b>407,241</b>	<b>2,769</b>	<b>410,010</b>
<b>Credit related commitments</b>	<b>125,307</b>	<b>-</b>	<b>125,307</b>

**Market Risk**

The Group takes on exposure to market risk. Market risk arises from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group manages market risk through periodic estimation of potential losses that could arise from adverse changes in market conditions and establishing and maintaining appropriate stop-loss limits and margin and collateral requirements.

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**Financial Risk Management (continued)**

**Currency risk**

The Group is exposed to effects of fluctuation in the prevailing foreign currency exchange rates on its financial position and cash flows. The Group's Assets and Liabilities Management Committee sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. These limits also comply with the requirements of the Central Bank of Russia. As of 31 December 2006, the Group has the following positions in currencies:

	<u>RUR</u>	<u>USD</u>	<u>EUR</u>	<u>Total</u>
<b>Assets</b>				
Cash and cash equivalents	581,697	15,800	9,196	606,693
Mandatory balances with the CBRF	36,394	-	-	36,394
Due to Banks	30,000	-	-	30,000
Securities – at fair value through profit or loss	112,276	-	-	112,276
Loans and advances to customers	1,801,072	14,171	1,809	1,817,052
Net investments in finance lease	29,995	-	-	29,995
Accrued interest income and other assets	12,272	392	7	12,671
Property, plant and equipment	141,379	-	-	141,379
<b>Total assets</b>	<b>2,745,085</b>	<b>30,363</b>	<b>11,012</b>	<b>2,786,460</b>
<b>Liabilities</b>				
Amounts due to credit institutions	48,353	-	-	48,353
Amounts due to customers	2,217,683	11,113	14,995	2,243,791
Debt securities issued	54,144	-	-	54,144
Accrued interest expense and other liabilities	10,557	1,694	-	12,251
Deferred tax	17,911	-	-	17,911
<b>Total liabilities</b>	<b>2,348,648</b>	<b>12,807</b>	<b>14,995</b>	<b>2,376,450</b>
<b>Net on-balance sheet position</b>	<b>396,437</b>	<b>17,556</b>	<b>(3,983)</b>	<b>410,010</b>
<b>Credit related commitments</b>	<b>125,307</b>	<b>-</b>	<b>-</b>	<b>125,307</b>

**Liquidity Risk**

Liquidity risk is defined as the risk when the maturity of assets and liabilities does not match. The Group is exposed to daily calls on its available cash resources from current accounts, maturing deposits and loan draw downs. The Group does not maintain cash resources to meet all of these needs, as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Group has internal rules to manage cash resources with different maturity and deal with high liquidity financial instruments with appropriate maturity. Monitoring of liquidity risk is conducted by risk-manage, Liquidity Committee and Credit Committee on permanent basis.

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**Financial Risk Management (continued)**

The tables below provide an analysis of the Group's assets and liabilities grouped on the basis of the remaining period from the balance sheet date to the contractual maturity date.

	<b>On demand or less than 1 month</b>	<b>1 to 6 months</b>	<b>6 months to 1 year</b>	<b>Over 1 year</b>	<b>Overdue/ no stated maturity</b>	<b>Total</b>
<b>Assets</b>						
Cash and cash equivalents	606,693	-	-	-	-	606,693
Mandatory balances with CBRF	-	-	-	-	36,394	36,394
Due from Banks	30,000	-	-	-	-	30,000
Securities – at fair value through profit or loss	112,276	-	-	-	-	112,276
Loans and advances to customers	89,022	628,397	426,236	673,397	-	1,817,052
Net investments in finance lease	2,310	8,148	7,725	11,812	-	29,995
Accrued interest income and other assets	10,907	1,502	161	-	101	12,671
Property, plant and equipment	-	-	-	-	141,379	141,379
<b>Total assets</b>	<b>851,208</b>	<b>638,047</b>	<b>434,122</b>	<b>685,209</b>	<b>177,874</b>	<b>2,786,460</b>
<b>Liabilities</b>						
Amounts due to credit institutions	21,053	13,300	14,000	-	-	48,353
Amounts due to customers	1,286,968	454,270	372,774	129,779	-	2,243,791
Debt securities issued	23,430	10,794	19,920	-	-	54,144
Accrued interest expense and other liabilities	5,808	4,945	1,498	-	-	12,251
Deferred tax liability	-	-	-	-	17,911	17,911
<b>Total liabilities</b>	<b>1,337,259</b>	<b>483,309</b>	<b>408,192</b>	<b>129,779</b>	<b>17,911</b>	<b>2,376,450</b>
<b>Net liquidity gap</b>	<b>(486,051)</b>	<b>154,738</b>	<b>25,930</b>	<b>555,430</b>	<b>159,963</b>	<b>410,010</b>
<b>Accumulated gap as at 31 December 2006</b>	<b>(486,051)</b>	<b>(331,313)</b>	<b>(305,383)</b>	<b>250,047</b>	<b>410,010</b>	
<b>Accumulated gap as at 31 December 2005</b>	<b>(138,470)</b>	<b>(65,122)</b>	<b>24,657</b>	<b>137,498</b>	<b>225,955</b>	

The maturity gap analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the table above. These balances are included in amounts due less than 1 month in the table above.

Liquidity requirements to support calls under guarantees are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, as many of these commitments will expire or terminate without being funded.

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**Financial Risk Management (continued)**

**Interest Rate Risk**

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Group's Assets and Liabilities Management Committee sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored regularly. The majority of the Group's assets and liabilities are priced on a fixed rate basis. An analysis of the Group interest bearing assets and liabilities by reference to the next interest rate re-fixing date is presented below.

	<b>On demand or less than 1 month</b>	<b>1 to 6 months</b>	<b>6 months to 1 year</b>	<b>Over 1 year</b>	<b>Overdue/ no stated maturity</b>	<b>Total</b>
<b>Assets</b>						
Due from Banks	30,000	-	-	-	-	30,000
Securities	108,408	-	-	-	-	108,408
Loans and advances to customers	89,022	628,397	426,236	673,397	-	1,817,052
Net investments in finance lease	2,310	8,148	7,725	11,812	-	29,995
<b>Total assets</b>	<b>229,740</b>	<b>636,545</b>	<b>433,961</b>	<b>685,209</b>	<b>-</b>	<b>1,985,455</b>
<b>Liabilities</b>						
Amounts due to credit institutions	20,200	13,300	14,000	-	-	47,500
Amounts due to customers	791,067	454,270	372,774	129,779	-	1,747,890
Debt securities issued	2,054	10,794	19,920	-	-	32,768
<b>Total liabilities</b>	<b>813,321</b>	<b>478,364</b>	<b>406,694</b>	<b>129,779</b>	<b>-</b>	<b>1,828,158</b>
<b>Net liquidity gap</b>	<b>(583,581)</b>	<b>158,181</b>	<b>27,267</b>	<b>555,430</b>	<b>-</b>	<b>157,297</b>
<b>Accumulated gap as at 31 December 2006</b>	<b>(583,581)</b>	<b>(425,400)</b>	<b>(398,133)</b>	<b>157,297</b>	<b>157,297</b>	
<b>Accumulated gap as at 31 December 2005</b>	<b>(208,708)</b>	<b>(139,346)</b>	<b>(56,286)</b>	<b>56,555</b>	<b>56,555</b>	



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**Financial Risk Management (continued)**

The table below summarises the effective interest rate by major currencies for major interest earning/bearing monetary financial instruments as of 31 December 2006 and 2005:

	2006			2005		
	RUR	USD	EURO	RUR	USD	EURO
<b>Interest earning assets</b>						
Securities	12.53	-	-	11.06	-	-
Term deposits with other banks	7.94	-	-	10.77	7.00	-
Loans and advances to customers	14.58	10.60	11.25	16.56	11.00	9.41
Net investments in finance lease	39.67	-	-	51.58	-	-
<b>Interest bearing liabilities</b>						
Term placements of other banks	10.23	-	-	11.30	-	-
Term deposits of customers	6.28	5.82	6.69	6.59	5.08	5.98
Debt securities issued	10.96	-	-	8.63	-	-

**25. Related Party Transactions**

For the purposes of these financial statements, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions as defined by IAS 24 "Related Party Disclosures". In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

During the reporting period the Group entered into a number of banking transactions in the normal course of business with various related parties.

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At 31 December 2006 entities considered related parties of the Group included the following:

<b>Related parties per category</b>	<b>Activity</b>
<b>Shareholders</b>	
OOO "Flagman"	Trade and intermediary
OOO "Vjatka-Nefteproduct"	Trade and intermediary
OOO "Class"	Trade and intermediary
OOO "Strike"	Trade and intermediary
<b>Under common control by virtue of having the same shareholders</b>	
OOO Firma "Globus"	Trade and intermediary
AO "Kchys+K"	Building Industry
OOO "NTI"	Trade and intermediary
OOO "Diros"	Trade and intermediary
OOO "Dimet+ M"	Trade and intermediary
OOO "Leasing "Hlynov"	Trade and intermediary
<b>Other including Management</b>	
Berezin Oleg Uyrievich	
Popov Nicolai Vasilievich	
Juravlev Mikhail Vladimirovich	
Philipenko Aleksey Viktorovich	
Repnjakov Vladimir Anatolyevich	
Vturin Alexander Uyrevich	
Scobeleva Irina Anatolyevna	
Anisimova Galina Nikolaevna	
Prosvirina Lubov Nikolaevna	
Pestov Oleg Vladimirovich	

Entities in the category "under common control by virtue of having the same shareholders" are under the control of the shareholders, members of the Board of Directors and Management Board, a total of 6 entities (2005: 8).

The category "other including Management includes members of the Board of Directors, the Advisory Board and the Executive Board, a total of 10 people (2005: 11).

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**Related Party Transactions (continued)**

The total outstanding balances and the related income and expense transactions for the period with the major related parties are as follows:

	2006				
	Share-holders	Under common control by virtue of having the same shareholders	Other including Management	Total Related Party balance / result	Total per category in the financial statements
<b>Balance Sheet</b>					
Loans and advances to customers	52,626	118,596	834	<b>172,046</b>	<b>1,907,862</b>
Allowance for impairment	(1,060)	(9,856)	(7)	<b>(10,923)</b>	<b>(90,810)</b>
Net	51,566	108,740	827	<b>161,133</b>	<b>1,817,052</b>
Customer accounts					
Deposits	-	-	4,646	<b>4,646</b>	<b>1,076,754</b>
Current accounts	2,280	23,100	-	<b>25,380</b>	<b>1,167,037</b>
Debt securities issued	24,574	1,500	-	<b>26,074</b>	<b>54,144</b>
<b>Income / Expense</b>					
Interest income	4,768	15,306	57	<b>20,131</b>	<b>231,004</b>
Commission income (loans and guarantees issued)	243	798	-	<b>1,041</b>	<b>31,066</b>
Interest expense					
Deposits	-	-	262	<b>262</b>	<b>84,523</b>
Current accounts	0,44	64	-	<b>65</b>	<b>12,125</b>
Dividends paid	1,909	93	229	<b>2,231</b>	<b>7,393</b>
<b>Other</b>					
Guarantees received	2,540	6,000	7,916	<b>16,456</b>	<b>2,032,521</b>

Salaries paid to the members of the Management of the Bank amounted to RUR 5,388 (2005: RUR 4,277), and salaries paid to the members of the Executive Board amounted to RUR 8,507 (2005: RUR 6,810).

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**Related Party Transactions (continued)**

	2005				Total per category in the financial statements
	Share-holders	Under common control by virtue of having the same shareholders	Other including Management	Total Related Party balances / results	
<b>Balance Sheet</b>					
Loans and advances to customers	-	24,848	-	24,848	1,053,976
Allowance for impairment	-	(8,626)	-	(8,626)	(59,359)
Net	-	16,222	-	16,222	994,617
Customer accounts					
Deposits	13,511	-	2,173	15,684	739,772
Current accounts	-	3	16,204	16,207	692,195
Debt securities issued	-	1,150	-	1,150	42,708
<b>Income / Expense</b>					
Interest income	114	15,127	75	15,316	136,364
Commission income (loans and guarantees issued)	-	1	1,411	1,412	21,312
Interest expense					
Deposits	254	19	1,332	1,605	58,333
Current accounts	-	46	-	46	7,262
Dividends paid	3,363	302	2,396	6,061	10,611
<b>Other</b>					
Guarantees received	-	7,300	5,400	12,700	943,569